

- Ways to Make Holiday Outreach More Efficient & Effective
- 1 Recruit
 - 2 Register
 - 3 Remind
 - A Revise
 - 5 Record



The holiday season should be a time of joy – a time to be thankful for God's blessings and to share those blessings with others. Yet for many of those in ministry, the holidays are a hectic time of year. There is so much need and we are so busy trying to rally people and resources to meet those needs, that we can find it difficult to slow down enough to enjoy the season.

A significant joy and time "sapper" for ministries during the holidays is the challenge of recruiting and managing volunteers. Traditional methods of communicating needs, taking sign-ups, handling cancellations, and determining who-did-what are far too labor intensive. But there is now a way to do all of those with much less effort, while also getting much better results.

Let's examine the traditional methods for the 5 Steps of Volunteer Recruiting and Management and compare to the brand new methods that are now (finally!) available for each of those 5 Steps through Meet The Need.





1 Recruiting Volunteers

Direct access to volunteers from within the 4-walls of local churches!

Get the word out to volunteers, churches, businesses and others about your volunteer needs!

Recruiting Volunteers by Traditional Methods

Few ministries have enough staff to reach out to 200+ local churches and 500+ local businesses. Even if the right staff person at the church or company hears about your volunteer needs, how are they going to communicate it to their members or employees. The church can't do that effectively from the pulpit or in the bulletin!

Ministries typically communicate holiday needs to their members via:

- ♦ Emails
- ⋄ Phone calls
- ⋄ Newsletters



But those methods are not an efficient way to convey the vast array of needs for volunteers that your ministry experiences over the holidays.

Recruiting Volunteers With Technology

Why isn't there a way for you to communicate directly with the church members and company employees? You know that many have a heart for your ministry—if they were only aware of the opportunities to help, they would get involved!

But as long as the church and company staff (who are incredibly busy as well during the holidays!) is the bottleneck, the word will never filter down to those who can help!





That's why Meet The Need exists—to unite and mobilize the Body of Christ to serve those in need. So Meet The Need shows your volunteer needs instantly on:

- Your web site
- Your partner church web site
- Other local church web sites
- Some local business web sites
- Other hub/service organization web sites



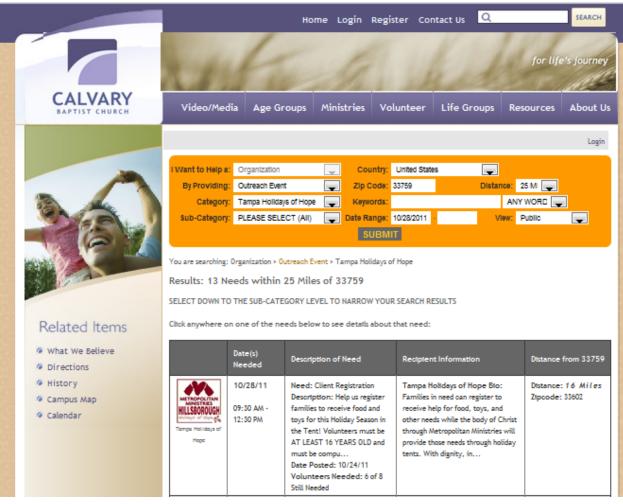


Meet The Need puts your ministry's needs INSIDE the 4-walls of local churches and businesses. Members "shop" on your web site and their church's or company's site for opportunities to serve at your ministry that fits their skills and interests. As a result of Meet The Need, you:

- Get more people and more churches and companies involved in your ministry
- Make more people aware of your ministry as they read about your mission as they're online "shopping"
- Connect directly with those who opt-in to receive automatic emails when you post needs (e.g. 3,000+ people get auto email updates when Habitat for Humanity in Hillsborough County Florida posts new needs)
- Watch your needs get filled and see the quantity needed automatically adjust down on your ministry's site and every other site that's showing your needs







Calvary Church members "shop" on Calvary's web site for ways to serve at Metropolitan Ministries' Holidays of Hope. Needs are simultaneously shown on Metropolitan Ministries' and Calvary's web sites.





2 Registering Volunteers

Take registrations for volunteer opportunities through your web site AND local church sites

Take signups for each shift and see contact details and commitments for every volunteer!

Registering Volunteers by Traditional Methods

Community members register for holiday service events and activities using paper and pen on a sign-up sheet or via an online form, which still needs to be entered and tracked, requiring far too much manual effort.

- ⋄ Phone calls, emails
- Sign-up sheets
- Spreadsheets





Registering Volunteers using New Methods

Let members sign up for opportunities directly on your web site or the website of local churches.

- Online through your website AND local church sites
- Get contact information on your Dashboard for all those who signed up for each shift
- See what organization (churches or business) they came from, regardless of whether they came through your site or another site
- Easily accept registrations for one-time recurring needs (e.g. Salvation Army bell-ringers) during the holiday season



Families in need can register to receive help for food, Zipcode: 33602

toys, and other needs while the body of Christ through

Metropolitan Ministries will provide those needs

through holiday tents. With dignity, in...



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Over 2,900 individuals signed up through Meet The Need for 3-hour blocks of time at our Tampa location alone. This provided a savings in manpower of roughly \$176,000...we saved over 290 hours of time spent on the telephone signing up volunteers...

–Metropolitan Ministries,Tim Marks, President



12:30 PM

Description: Help us register families to

16 YEARS OLD and must be compu.

Volunteers Needed: 6 of 8 Still Needed

Date Posted: 10/24/11

receive food and toys for this Holiday Season

in the Tent! Volunteers must be AT LEAST



3 Reminding Volunteers

Handle online reminders, cancellations and adjustments automatically!

Feel confident that the number of volunteers you expected is the number you actually get!

Traditional Methods

Result

Reminders	Phone calls and emails	•	Labor intensive
		•	Can't reach people
Cancellations	Take last-minute calls and emails	•	Too few show up Adjust quantities needed on spreadsheet
Adjustments	Groups may call or email (or may not!) as they grow and shrink	•	Too many or too few show up



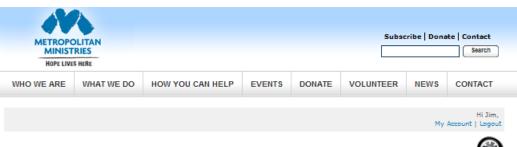


New Methods

Method	Result
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Reminders	Automatic emails 21 days, 7 days and 1 day before their volunteer date(s)	Decrease no-show rates and save time emailing all volunteers
Cancellations	Your volunteers cancel through your web site or their church's/company's web site	When someone cancels a need that was previously filled, that need instantly reappears on your web site and every other site showing a need for 1 more person
Adjustments	Your groups of volunteers can increase or decrease the number of people in their group through your web site or their church's/company's web site	Actually get the number of volun- teers that you expected!







CHANGE COMMITMENT

The Need

Organization > Outreach Event > Tampa Holidays of Hope > Client Registration

Description:

Cancel Commitment

Help us register families to receive food and toys for this Holiday Season in the Tent! Volunteers must be AT LEAST 16 YEARS OLD and must be <u>computer savvy</u>. Volunteers will be entering client information into a registration database, greeting clients and assisting our staff with the registration process.

Volunteers must dress modestly and be sure to wear <u>closed-toe</u> <u>shoes and a shirt with sleeves (no tank tops)</u>. Please report to <u>2001 N. Florida Ave</u> at the time of your shift to sign in and receive a volunteer name sticker.

Come Catch the Holiday Spirit!!

Metropolitan Ministries' mission is to care for the homeless...

Location: TAMPA, FL
Date Needed: 10/28/11 (09:30 AM - 12:30 PM)
Quantity Promised: 1

Deliver To:

Tampa Holidays of Hope 2001 N. Florida Ave Tampa, FL 33602 USA

813-209-1062

jessica.becker@metromin.org www.metromin.org

Families in need can register to receive help for food, toys, and other needs while the body of Christ through Metropolitan Ministries will provide those needs through holiday tents. With dignity, integrity and hope, Hope for the Holidays will foster opportunities for all to witness and join in the giving and receiving that exemplifies community and allows miracles to happen. Metropolitan Ministries'

Volunteers easily increase or decrease the number of people in their group (and cancel if needed) through your web site or their church/company's web site. The adjusted need instantly reappears on your web site and every other site.

Cancel Commitment Reason for canceling	Decrease Quantity You can not decrease your quantity
-	further.

Increase Quantity

To increase the quantity you want to provide, click the button below and enter the ADDITIONAL number on the page that follows

Increase





A Revise Volunteer Needs

Change and communicate volunteer needs and details.

Result

Share changes to the number of volunteers needed and logistical details with prospective and current volunteers!

Traditional Methods

	rictiou	Result
Make Revisions	Paper and pen or spreadsheets	Static, not instantly shared with others
Communicate To Prospective Volunteers	Emails and phone calls	 Labor intensive Not certain that contact at church/company will/can easily share the updates
Communicate To Current Volunteers	Emails and phone calls	 Labor intensive Can't reach some so can't be sure all received message Some people show up and wrong times and/or places

Method



New Methods

Method	Result

Make Revisions	On Meet The Need Dashboard	•	Instantly communicated to all cur- rent and prospective volunteers
Communicate To Prospective Volunteers	Updates on Dashboard instantly adjust quantities shown and details on your site and ALL other sites	•	Notification in seconds when a change is made with no extra effort
Communicate To Current Volunteers	Content of reminder emails automatically changes. You can also auto email all volunteers in each shift that has changed.	•	Volunteers show up at the right place and the right time





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Use your Dashboard to instantly adjust quantities and details shown on your web site and all other sites.





5 Record Volunteer Hours

Track outstanding needs, audit and calculate volunteer hours!

Measure the impact your ministry had during the holiday season!

Traditional Methods

Method	Result

Track Outstanding Needs	Add up volunteer registrations across paper forms and spreadsheets to see whether you have enough volunteers	InaccuraciesDifficult to reconcile and quickly determine totals
Audit Hours Volunteered	Do your best to take notes on paper forms and spreadsheets as volunteers come and go	Hard to maintain records in the short term and to retain in long term
Calculate Volunteer Hours	Enter paper notes into spreadsheets or use calculator	Time consumingInaccuraciesDifficult to go back and pull historical numbers





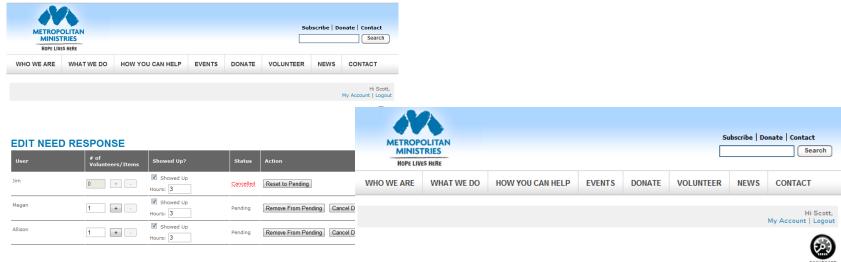
New Methods

	Method	Result
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Track Outstanding Needs	See at any time how many volun- teers have signed up and how many are still needed for each shift	•	No need for data entry or calculations
Audit Hours Volunteered	Use your Dashboard to record how many came and how long they stayed	•	Convenient one-stop place to record volunteer attendance Instant updates to volunteer hour and count reports
Calculate Volunteer Hours	Click a button to run and export reports showing volunteer hours and counts for any time period and/or any volunteer activity	•	Information your staff needs in seconds Easy access to historical data for years to come View testimonials







Easily see how many volunteers have signed up, how many are still needed.

And, quickly run and export reports showing volunteer activity.





To find out how to spend more time enjoying the holidays while expanding the impact your church has in the community this holiday (and throughout the rest of the year), contact Meet The Need!

the impact f the year),

Happy Thanksgiving and Merry Christmas!

Call 813/527-0222 or email Info@MeetTheNeed.org.

